2025 Master of Business Administration
MBA AK3717 | 180 points

To qualify for the Master of Business Administration, a student must achieve 180 points by successfully completing all ten courses (120 points) from the Core Courses table and six courses (60 points) from the Elective Courses table.

Core Courses:

Code	Title	Points	Prerequisite	Offered
ACCT843	Accounting and Financial Analysis	10	*Restriction: FINA842, ACCT840*	T1, T3
BSYS843	Operations and Strategic Supply Chain Management	10	*Restriction: BSYS849, BSYS851, MGMT849, MGMT851*	T1, T3
BUSS991	Applied Business Project Part A	10	120 points from programme with a GPA of B- or better. *Restriction: BUSS993, BUSS995*	T1, T3
BUSS992	Applied Business Project Part B	30	120 points from programme with a GPA of B- or better. *Restriction: BUSS994, BUSS995*	T2, T4
ECON846	Economics for Business Managers	10	*Restriction: ECON841*	T1, T3
HRMG843	Diversity and Inclusion	10	*Restriction: HRMG842, HRMG840*	T2, T4
INTB844	Developing Strategy and Strategic Thinking	10	*Restriction: MGMT942*	T2, T4

Part-time study also available, please consult with the programme team (business.postgrad@aut.ac.nz) regarding course selections.   Key: T1 (Term 1), T2 (Term 2), T3 (Term 3), T4 (Term 4)
Disclaimer: Information is subject to change

Core Courses table continued

Code	Title	Points	Prerequisite	Offered
MGMT839	Essentials of Leadership and Leading Change	10	*Restriction: MGMT845*	T2, T4
MKTG848	Digital Marketing Architecture	10	*Restriction: MKTG841*	T1, T3
SUSE846	Transformative Change for Sustainability	10	*Restriction: SUSE840*	T2, T4

<u>Elective Courses:</u>

Code	Title	Points	Prerequisite	Offered
BSYS845	Managing Projects	10	*Restriction: BSYS850*	T1
BSYS846	Digital Business and Transformation	10		T4
ENTR842	The Entrepreneurial Edge	10	*Restriction: ENTR840*	T3
MGMT831	Peak Performance, Health and Wellbeing	10	*Restriction: MGMT844*	T3
MGMT836	Developing High Performance Teams	10	*Restriction: MGMT842*	T1

Part-time study also available, please consult with the programme team (business.postgrad@aut.ac.nz) regarding course selections.   Key: T1 (Term 1), T2 (Term 2), T3 (Term 3), T4 (Term 4)
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Elective Courses table continued

Code	Title	Points	Prerequisite	Offered
MGMT837	Negotiation for Influence, Inclusion and Impact	10	*Restriction: MGMT841*	T2
MGMT838	Co-ignition: Intelligence, Ideas, Innovation	10	*Restriction: MGMT856*	T2
SALE841	Sales Management	10	*Restriction: SALE840*	T4